# Federal Revenue Forecasting

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## Why is Revenue Forecasting So Important?

- The Budget Resolution
- Estimating the effects of policy changes

### Forecasting GDP

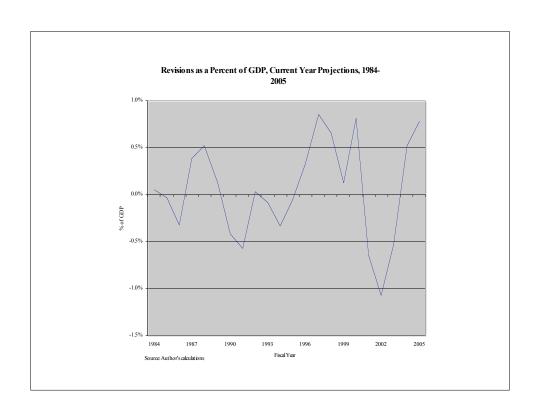
- · Use of econometric models
- · Role of identities
- Business cycles and potential GDP

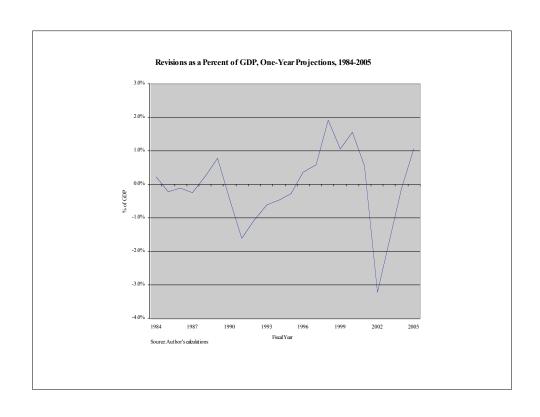
#### Income Side of NIPA

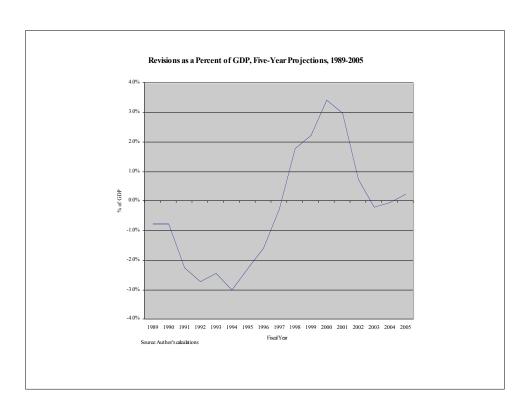
- "Forecasting" the statistical discrepancy
- · Labor's share
  - Wages, payroll taxes, and fringe benefits
  - Proprietors' income
- · Capital's share
  - Income from abroad, depreciation, interest payments, proprietors' capital income, rents and royalties
  - Corporate profits: Economic and taxable

#### Revenues

- Individual income tax revenues
  - Importance of the distribution of income
  - Importance of the hyper-rich
- Capital Gains
  - Estimating the effects of new legislation
  - Regressing to the mean
- Economic versus technical errors







## Ten-year forecasts

- Accuracy
- How should they be used?

### The Serial Correlation Problem

- Evidence
- Why does it occur?
- Is there room for improvement?
  - Quality of data

## Politics of Forecasting

- Typical optimistic bias
- Pessimism in the Bush Administration

## Living with Uncertainty

- Explaining the quality of forecasts to the Congress and the media
- The role of transparency in budget preparation