



Comprehensive Tax Reform North Carolina's Recent Experience

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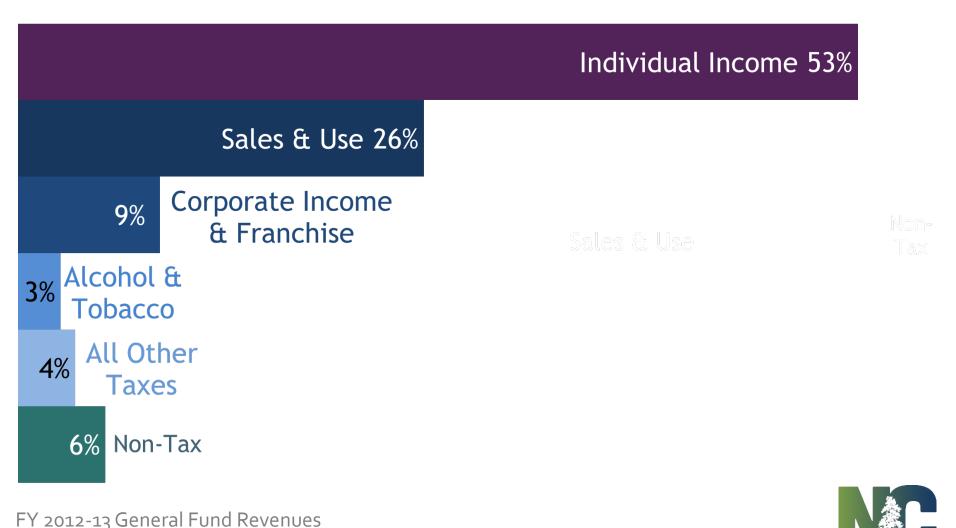


Tax Reform: It's even more complicated than it looks.

$$\frac{\partial}{\partial a} \ln f_{a,\sigma^{2}}(\xi_{1}) = \frac{(\xi_{1} - a)}{\sigma^{2}} f_{a,\sigma^{2}}(\xi_{1}) = \frac{1}{\sqrt{2\pi\sigma^{2}}} \int_{a,\sigma^{2}} f(x) dx = \int_{a,\sigma^{2}} \frac{\partial}{\partial \theta} f(x) dx = \int_{a,\sigma^{2$$

North Carolina's Tax System in 2013

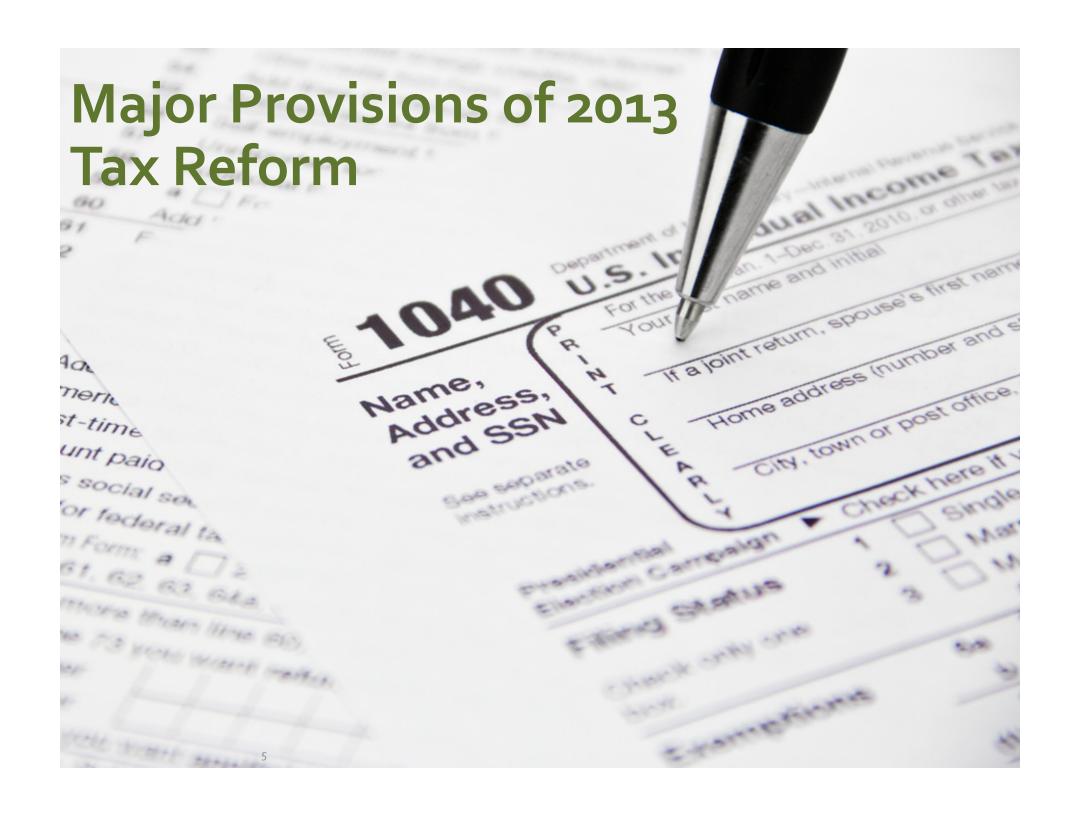
Individual Income & Sales Taxes Comprise Vast Majority of Revenue



Source: NC Department of Revenue data

Tax Reform Becomes Law July 2013





Individual Income Taxes

Tax Rates:

Graduated to flat

Deductions:

Bigger standard, fewer itemized Business income deduction repealed

Exemptions:

Personal exemption & others repealed

Credits:

Several sunset, others repealed, one expanded



Consumption Taxes

Gross Receipts to Sales Tax:

Electricity, natural gas, live entertainment, and movies

Exemptions & Preferential Rates:

Several repealed, several extended

Base Expansions:

Admission charges, service contracts



Corporate Income & Other Taxes

Corporate Income Tax Rates:

Two certain rate cuts, two performance-based

Repeals:

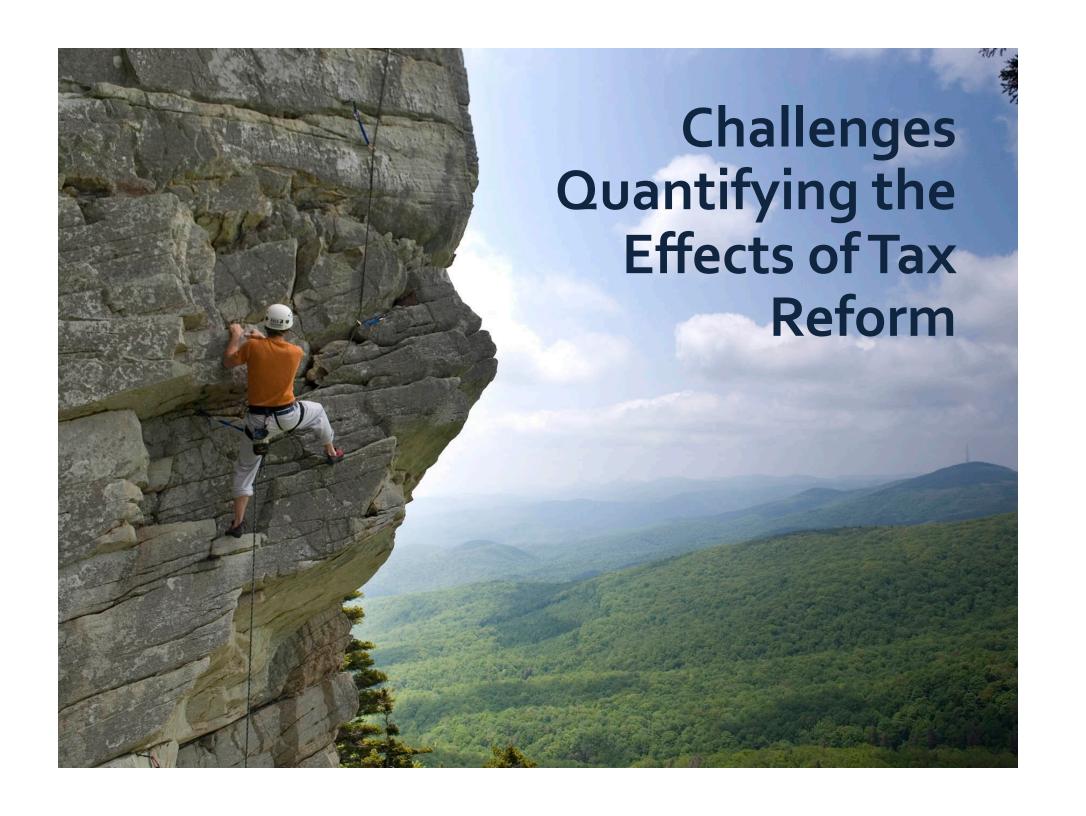
Estate tax, earmark for school construction

Incentives:

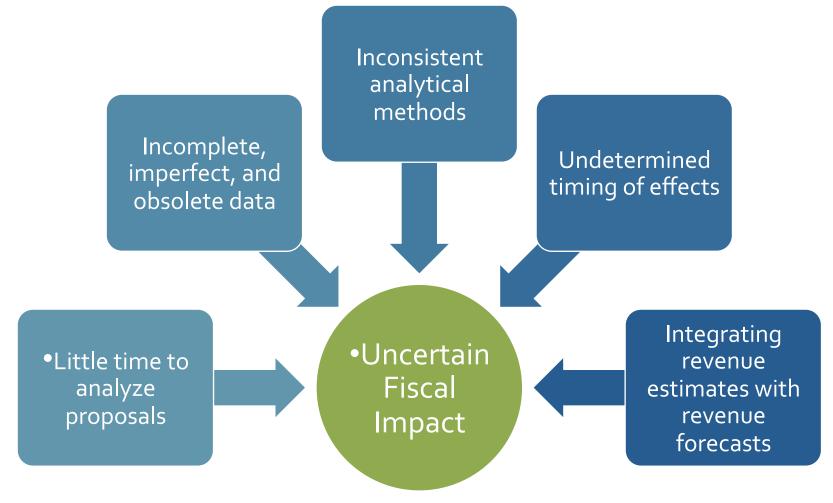
Extension of R&D credit

Sunset of major jobs & investment credits





Quantifying Tax Reform: Challenges





Quantifying Tax Reform: Challenges

Fiscal Impact:

How Big?

Potential Error?

Revenue Forecast:

Timing of Impacts?

Assessing Impacts:

Tracking Revenues Impact Error or Forecast Error?



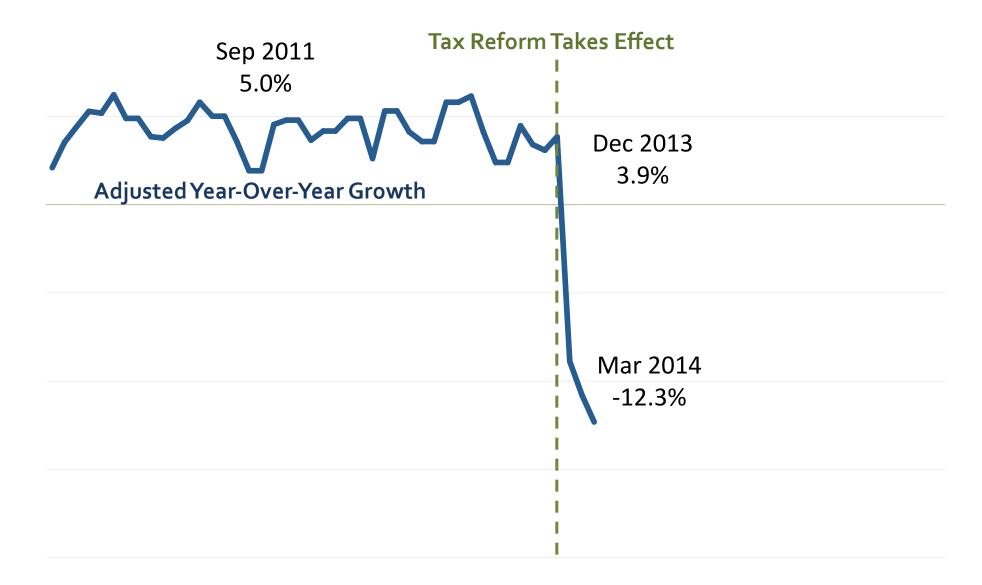
Revenue Trends After Tax Reform

Initial Impacts

Withholding plummets in first months of 2014



Withholding Drops Sharply After Tax Reform



Source: NC Department of Revenue data

Implementation of Tax Reform

Initial Impacts

Withholding plummets in first months of 2014

Negative April surprise

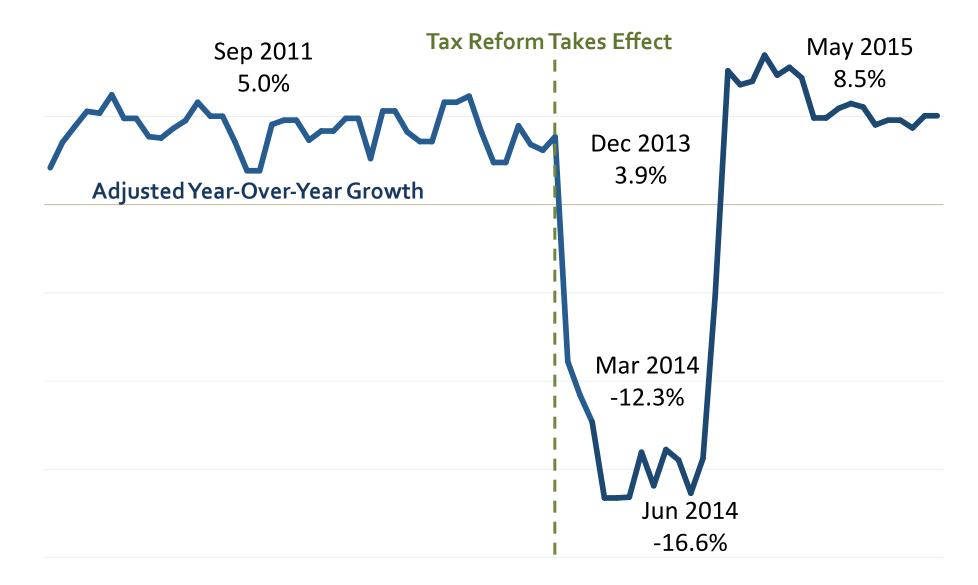
Downward revisions to forecasts

Withholding continues to disappoint through 2014

Big reversals in early 2015



Withholding Drops Sharply After Tax Reform



Source: NC Department of Revenue data



Implementation of Tax Reform

Personal Income Tax:

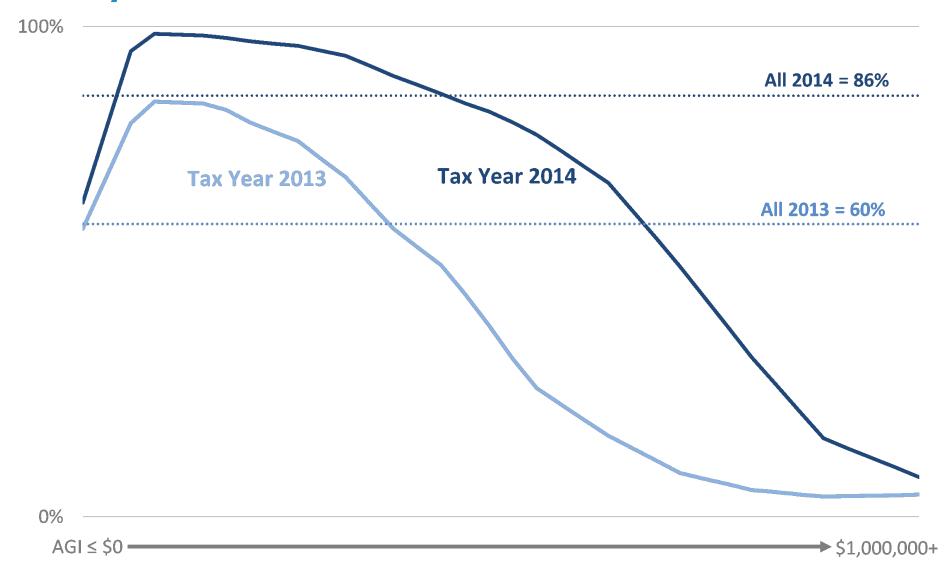
New Withholding Certificates & Tables Simplified Tax Return & Instructions

Sales & Use Tax:

Multiple Implementation Dates Timing Issues

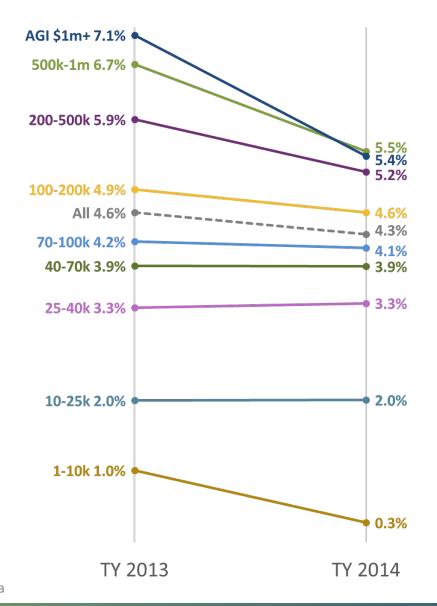


Many More Filers Claim Standard Deduction

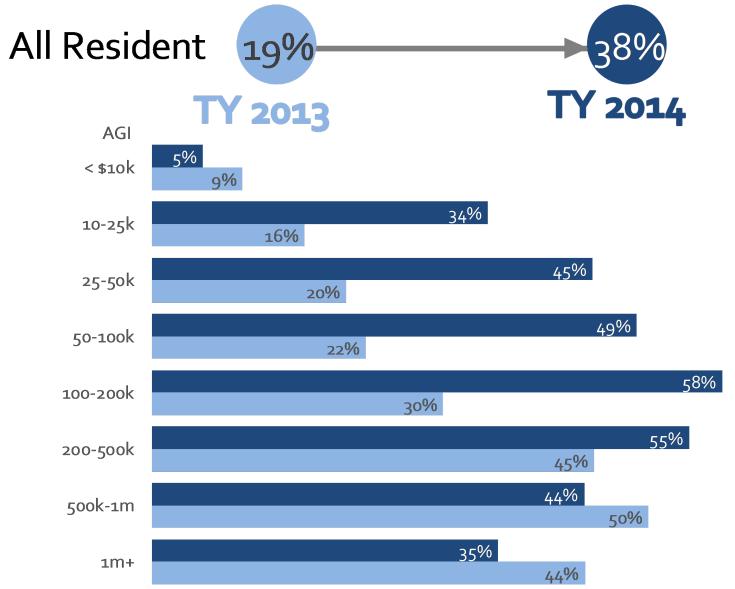


Source: NC Department of Revenue data

Effective Tax Rates Fall at Top & Bottom



Share of Filers With Balance Due Doubled



Impact of Tax Reform: Looking Back

Personal Income Tax:

Many more filers claim standard deduction Fiscal impact at high end of range Biggest tax cuts at highest & lowest incomes

Sales & Use Tax:

Likely underestimate of some fiscal impacts

Corporate Income Tax:

Change in overpayments applied to estimated tax



Additional Rounds of Tax Reform

Personal Income Tax:

Medical expenses

Increases in standard deduction

Higher withholding rate

Further rate reduction

Corporate Taxes:

Additional rate cuts

Phase in sales-only apportionment

Sunset of major credits



Additional Rounds of Tax Reform

Sales and Use Tax:

Two rounds of base expansions for repair, maintenance, and installation services Adjust local distribution

Other Taxes:

Eliminate local privilege license taxes



Lessons for Other States

Ensure detailed, reliable data

Develop consensus on analytical methods

Coordinate across agencies and branches

Plan ahead for real-time evaluation



Appendices





Personal Income Taxes	2013	2014	
Tax Rates	6.0% to 7.75%	5.8%	
Standard Deduction	\$6,000 (MFJ); Additional blind/elderly deduction	\$15,000 (MFJ)	
Itemized Deductions	Federal excluding state income and sales taxes	Charitable contributions; Real estate taxes and mortgage interest (capped at \$20,000)	
Personal Exemptions	\$2,500 below \$100,000 AGI; \$2,000 otherwise (MFJ)	Repealed	
Other Notable Deductions	\$50,000 business income deduction; \$2,000/\$4,000 retirement income deduction	Repealed	
Credits	\$100 per child credit below \$100,000 AGI; Dependent care credit; Non-itemizer charitable credit; Many smaller credits	Sunset of EITC; Additional \$25 child credit for AGI below \$40,000 (MFJ); Eliminate dependent care credit, non-itemizer charitable credit, real-property donation credit, and others	

Major Provisions of 2013 Tax Reforms

Consumption Taxes

Good/service	2013	2014
Electricity	3.0% sales tax; 3.22% gross receipts tax	7.0% state sales tax w/ local distribution
Natural gas	Tax dependent upon amount purchased	7.0% state sales tax w/ local distribution
Admission charges for live entertainment	3.0% gross receipts tax	Subject to state and local sales tax rates
Movies	1.0% gross receipts tax	Subject to state and local sales tax rates

Other Changes

- Repealed exemptions: service contracts, food sold in college/university dining halls, sales tax holidays, and several others
- Caps/thresholds: minimum receipts threshold for farming exemptions, \$45 million cap on sales tax refunds for nonprofits



Major Provisions of 2013 Tax Reforms

Corporate Income & Other Taxes

Provision	2013	2014	2015
Corporate Income Tax Rate	6.9%	6.0%	5.0%
Major Credits	Film, jobs, investment, low-income housing, renewables, historic rehabilitation, R&D	Film, low-income housing, renewables, historic rehabilitation, R&D	R&D, renewables

Other Changes

- Estate tax repealed retroactively to January 1, 2013
- Adopted automatic tax-revenue triggers to reduce CIT rate to 4% in 2016 and 3% in 2017 if total General Fund tax revenues exceeded a specified threshold
- Credit for renewable energy property sunset after 2015; Redesigned historic rehabilitation credit adopted for 2016
- Film credit replaced with a grant program in 2015
- Corporate income tax earmark for school construction repealed
- Extended sunset of business incentives for R&D, motorsports teams, and airlines
- · Required studying additional changes, many of which later became law

